

# Savorthe Geasons

### A Guide to Fresh and Festive **Retail Deli Dishes**



Unilever Food Solutions

**#Prepped for tomorrow** 



Seasonal dishes are critical to keeping consumers interested in retail deli foods.<sup>1</sup>







of consumers say summer entertaining plans include a cookout or BBQ.<sup>2</sup>

of consumers plan to entertain during the summer months.

With Unilever Food Solutions, inspiration is at your fingertips, here to help you easily make the most of the special occasions and profitable pulse periods. With a few simple ingredients and our chef-driven insights and inspiration, you can keep your offerings fresh and drive traffic all year long.





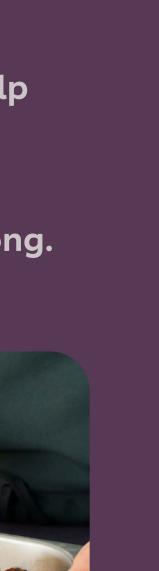
#### **Consumers opt for**



**foodservice for** Convenience and less time prepping.<sup>4</sup>

of consumers associate the winter season with unique, limited-time flavors from restaurants.<sup>5</sup>





Unilever Solutions

Chef-Driven Flavor for Your Deli Counters

The chefs at Unilever Food Solutions have years of experience and insights to the hottest market trends. This year, they're putting their creative minds to crafting dishes that drive orders across seasons and dayparts.



Sebastian Rivera has food and beverage in his heart and soul, and it shows in all of his creations. Born in Bogota, Colombia, he immigrated to Union City, NJ, with his mother in 1992. After graduating from Johnson & Wales University, Sebastian recognized his budding appetite for hospitality and worked his way up from Salad Station Attendant to Executive Chef and has never looked back. Sebastian worked with renowned restaurateurs Daniel Boulud in New York and Mike Isabella and Jenn Carroll in Washington, D.C. before transitioning to corporate dining with Sodexo at Unilever North American Headquarters in Englewood Cliffs, NJ.

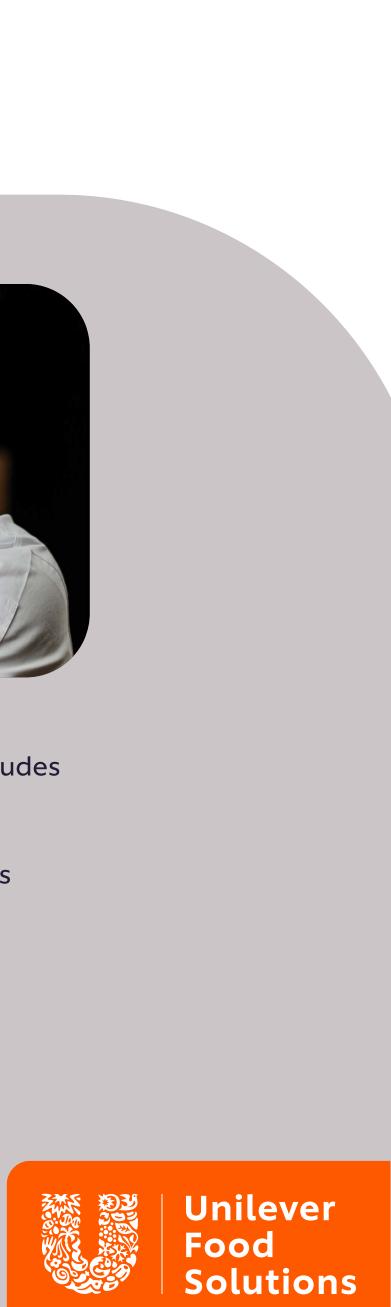
### Let's Create Your Ideal Retail Deli Menu Together

Elevate your menu with customized, one-on-one ideation sessions with our culinary team. Schedule one today through your Customer Development Manager. Learn More



Both a graduate and instructor of the Culinary Institute of America, Chef Rudy Smith boasts a 40+-year career that includes executive chef positions in several independent, fine dining restaurants as well as club and resort properties. Chef Rudy loves working with operators to create easy signature dishes that set their menus apart.





# Summer Gathering

Give customers a cookout season to remember with dishes and sides that are sure to be the star of any summer gathering.





# Potato Salad



#### **Smoky Dijon Potato Salad**

- Red Bliss Potatoes
- Green Onions
- Celery
- Hard-Boiled Eggs
- Sliced Smoked Sausage
- Hellmann's<sup>®</sup> Real Mayonnaise
- Maille® Dijon Originale Mustard



Potato Salad is an iconic summer cookout side for a reason. Create excitement with a variety of unexpected flavors and bold mix-ins.

#### Italian Roasted Garlic Potato Salad

- Fingerling Potatoes
- Onions
- Hard-Boiled Eggs
- Roasted Red Peppers
- Black Olives
- Hellmann's<sup>®</sup> Real Mayonnaise
- Hellmann's<sup>®</sup> Garlic Aioli



#### Mediterranean Herb & Feta Potato Salad

- Za'atar Vinaigrette
- Baby Potatoes
- Crumbled Feta
- Cherry Tomatoes
- Kalamata Olives
- Sumac
- Fresh Dill
- Hellmann's<sup>®</sup> Garlic Aioli
- Hellmann's<sup>®</sup> Lemon





# Sandwiches



#### **Caribbean Jerk Chicken With Grilled Pineapple**

- Pulled Rotisserie Chicken
- Shaved Red Cabbage Slaw
- Grilled Pineapple Ring
- Avocado Slices
- Sub Roll
- Knorr<sup>®</sup> Professional Caribbean Jerk Sauce



Make your retail deli counter the go-to for catering and on-the-go eats with elevated sandwiches featuring trending flavors.

#### **Classic Roast Beef**

- Roast Beef
- Gouda Cheese
- Fried Onions
- Brioche
- Hellmann's<sup>®</sup> Garlic Aioli



#### Vietnamese Banh Mi With Lemongrass Pork

- Marinated Lemongrass Pork
- Pickled Carrots and Daikon
- Jalapeño
- Fresh Cilantro
- Crispy Baguette
- Hellmann's<sup>®</sup> Spicy Mayo
- Knorr<sup>®</sup> Professional Vegetable Liquid Concentrated Base





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# Expand your dip selection with new variations of shareable party-time favorites.



#### ι

All the flavors of Mexican street food, made simple to warm and serve. Hellmann's® Real Mayo holds up to the heat, keeping this dip creamy and decadent.

#### "

#### Jalapeño Elote Dip

- Charred Corn and Jalapeño
- Cream Cheese
- Cotija Cheese
- Cilantro

Dips

- Chili Powder
- Hellmann's<sup>®</sup> Real Mayonnaise



#### Crab Rangoon Dip

- Lump Crabmeat
- Sweet Chili Sauce
- Cream Cheese
- Monterey Jack
- Hellmann's<sup>®</sup> Real Mayonnaise



#### Ranch Buffalo Chicken Dip

- Rotisserie Chicken
- Buffalo Sauce
- Cream Cheese
- Cheddar
- Hellmann's® Real Mayonnaise
- Hellmann's® Creamy Country Buttermilk Ranch Dry Mix







Give customers easy-to-make mains for their summer gatherings with bold flavors that drive profits.



#### Miso-Glazed Salmon & Pineapple Skewers

- Miso-Marinated Salmon
- Pineapple
- Red Bell Peppers
- Hellmann's<sup>®</sup> Mango Pineapple Vinaigrette



#### **Ancho Chipotle Pork Kebabs**

- Pork Tenderloin
- Fresh Jalapeños
- Green Onions
- Red Bell Peppers
- Hellmann's<sup>®</sup> Ancho Chipotle Sauce



#### **Caribbean Jerk Chicken Kebabs**

- Chicken Breast
- Pineapple Chunks
- Red Bell Peppers
- Onions
- Knorr<sup>®</sup> Professional Caribbean Jerk Sauce





# Coleslaw

Slaws are a staple at summer gatherings. These fresh takes bring a classic side to center table.



The broccoli slaw not only gives a great texture and flavor, but with the vinaigrette dressing, gives a wonderful 'Health Halo' to this salad.

"

#### Zesty Lemon Broccoli Slaw

- Broccoli Slaw Mix
- Sliced Green Onions
- Golden Raisins
- Shelled Sunflower Seeds
- Hellmann's<sup>®</sup> Lemon
  Za'atar Vinaigrette



#### Southwest Coleslaw

- Coleslaw Mix
- Red Peppers
- Corn Kernels
- Black Beans
- Tortilla Strips
- Hellmann's® Ancho Chipotle



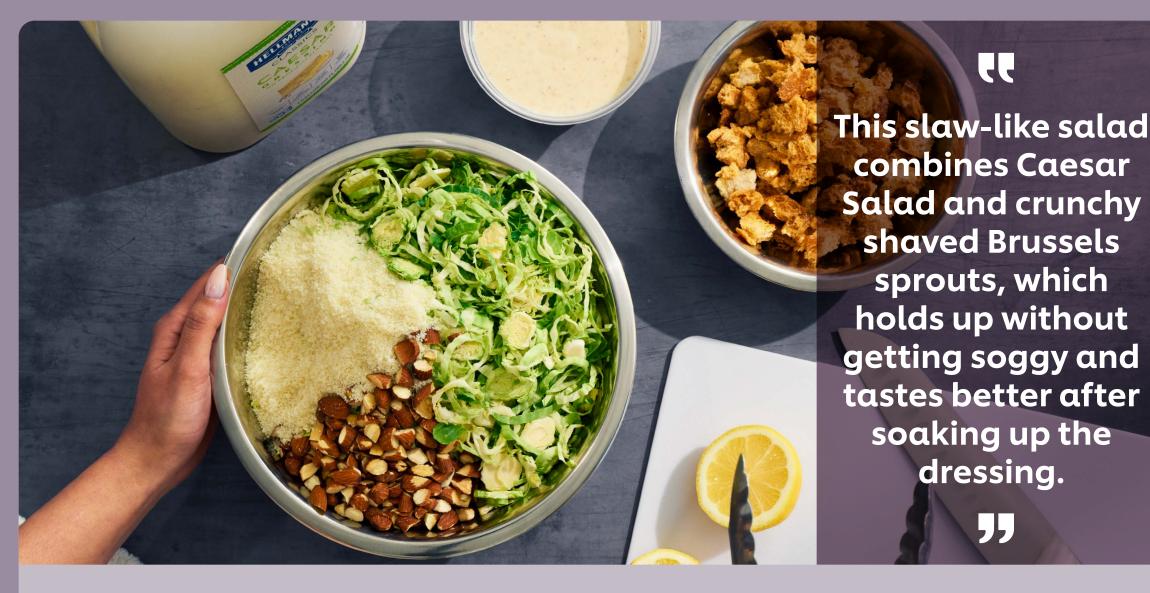
#### Spicy Mango & Jalapeño Coleslaw

- Shredded Cabbage
- Ripe Mango
- Jalapeño
- Lime Juice
- Cilantro
- Hellmann's<sup>®</sup> Mango
  Pineapple Vinaigrette





# Summer Salads



#### <u>Shaved Brussels Sprouts & Parmesan Caesar Salad</u>

- Thinly Sliced Brussels Sprouts
- Kale
- Crispy Chickpeas
- Shaved Parmesan
- Lemon Zest
- Hellmann's® Caesar Dressing



Upgrade green salads with recipes that stand out as individual grab-and-go servings or large-format catering sides.

#### **Tropical Salad With Grilled Chicken**

- Spring Mix and Romaine Lettuces
- Grilled Chicken Breast
- Sliced Avocado
- Red Peppers
- Red Onion
- Cilantro
- Hellmann's® Mango Pineapple Vinaigrette

### HELLMANN'S SPREEN REPAIRS

#### **Peach Salad With Toasted Pecans**

- Mixed Greens and Arugula
- Fresh Peaches
- Toasted Pecans
- Red Onions
- Hellmann's<sup>®</sup> Balsamic Vinaigrette





# Holiday Comfort

Warm up winter sales with top-selling dishes reimagined with seasonal ingredients.





A cozy favorite, stuffing is a classic fall and winter dish that can be dressed up to elevate a tradition or infused with seasonal flavors to target holidays across the winter season.



#### Savory Chorizo & Cornbread Stuffing

- Spicy Chorizo
- Cornbread
- Roasted Poblanos
- Caramelized Onions
- Fresh Cilantro
- Knorr<sup>®</sup> Professional Caldo de Vegetales



#### **Rye Bread Stuffing With Corned Beef** and Red Onion

- Diced Dark & Light Rye Bread
- Shredded Corned Beef
- Red Onions
- Celery
- Butter
- Thyme
- Knorr<sup>®</sup> Professional Chicken & **Beef Liquid Concentrated Base**

#### Wild Rice & Mushroom Stuffing

- Wild Rice
- Cremini & Shiitake Mushrooms
- Toasted Pecans
- Dried Cranberries
- Fresh Sage
- Knorr<sup>®</sup> Professional Vegetable Liquid Concentrated Base
- LeGoût<sup>®</sup> Cream Soup Base











# Green Bean Casserole



#### 

**Bacon and blue** cheese pack a punch, giving this nostalgic classic an elegant upgrade.

"

#### **Bacon, Blue Cheese & Walnut** <u>Green Bean Casserole</u>

- Green Beans
- Crispy Bacon
- Crumbled Blue Cheese
- Toasted Walnuts
- Maille<sup>®</sup> Dijon Originale Mustard
- LeGoût<sup>®</sup> Cream Soup Base





Give a nostalgic favorite new life with specialty ingredients that lean into regionality and seasonality.

#### Mushroom Alfredo Green Bean Casserole

- Green Beans
- Cream of Mushroom Soup
- Crispy Fried Onions
- Sauteed Mushrooms
- Grated Parmesan Cheese
- Hellmann's<sup>®</sup> Garlic Aioli



#### Southwest Green Bean Casserole

- Green Beans
- Onions
- Roasted Red Peppers
- Crispy Fried Jalapeño Chips
- Hellmann's<sup>®</sup> Ancho Chipotle Sauce
- LeGoût<sup>®</sup> Cream Soup Base











Tap into brunch sales with a classic quiche that can be easily elevated with seasonal ingredients.

#### <u>Classic Quiche</u>

- Eggs
- Half and Half
- Shredded Cheese
- Unbaked Pie Shell
- Salt
- Hellmann's<sup>®</sup> Real Mayonnaise



#### Add even more seasonal flavors to savor.

- Butternut squash or pumpkin & sage
- Roasted garlic & pancetta
- Rotisserie chicken, bacon & sage



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# Mac and Cheese



Make a craveable mac and cheese with rich, creamy flavor and nostalgic appeal.

#### <u>Meaty Mac and Cheese</u>

- American Cheese
- Cheddar Cheese, Shredded
- Garlic Powder
- Elbow Macaroni
- Salt and Pepper
- LeGoût<sup>®</sup> Cream Soup Base



#### Create grown-up versions of a family favorite with sophisticated add-ins.

- Garlic & wild mushrooms
- Gruyere & greens
- Cranberry & sage





# A Portfolio of Ingredients to Enhance Every Recipe

Unilever Food Solutions' portfolio of products delivers the quality, consistency and convenience you depend on to create in-demand dishes for every season.











### Mayonnaise

#### Hellmann's® Real Mayonnaise



The trusted brand that consistently delivers high performance across a variety of hot and cold applications.

- Made with 100% cage-free eggs
- Committed to responsibly sourced soybean oil
- Gluten free

### Flavored Mayo & Sauce

#### Hellmann's<sup>®</sup> Spicy Mayo



It brings the heat and packs a punch your customers will love.

- Made with real cayenne and red jalapeño peppers
- Gluten free
- No added MSG, high-fructose corn syrup or artificial flavors

#### Hellmann's<sup>®</sup> Ancho Chipotle Sauce



Made with real ingredients for authentic, savory flavor.

- Ready-to-use formula ensures quick and effortless meal prep
- Great for hot and cold dishes
- Free from artificial flavors and colors

Tap below to see our portfolio of products crafted to make your service quick and delicious.





#### Hellmann's<sup>®</sup> Simple Mayonnaise



The quality, taste, performance and versatility of Hellmann's<sup>®</sup> Real with no EDTA.

- Clean, balanced flavor with no artificial preservatives
- Made with 100% cage-free eggs
- Great for hot and cold dishes

#### Hellmann's<sup>®</sup> Flavored Mayo

Adds irresistible flavor to almost anything.



- 0 grams trans fat; cholesterol free
- No added artificial flavors
- Kosher certified

#### **Deli Solutions**













### Dressings & Vinaigrettes

#### Hellmann's<sup>®</sup> Classics Caesar Salad Dressing



Delivers a delicious acidity and a rich mouth feel to a variety of menu items.

- Balanced, complex notes, including garlic, Parmesan, pepper and anchovies
- Ideal as a dressing or in marinades, spreads and more
- Shelf stable, convenient long-term storage
- No high-fructose corn syrup, artificial colors or flavors; gluten free

#### Hellmann's<sup>®</sup> Lemon Za'atar Vinaigrette



Ideal for adding a flavorful twist to green salads and grain bowls.

- Made with authentic za'atar seasoning and real lemons
- Excels as an ingredient in marinades, dips and more
- 0 g trans fat, 0 mg cholesterol
- No added MSG or high-fructose corn syrup; gluten free





A unique sweet and savory dressing made with real fruit juice.

- Made with real pineapples and mangoes
- Great for fruit salads, kebabs or grilled fish
- No artificial flavors or colors; gluten free

Tap below to see our portfolio of products crafted to make your service quick and delicious.

**Commissary Solutions** 



#### Hellmann's<sup>®</sup> Creamy Country Buttermilk Ranch Dry Mix





Easily craft thick, creamy ranch-style dressing, highlighted by onion, garlic and parsley.

- Rich and creamy
- Ideal as a dressing, dip or condiment
- No artificial colors or flavors; gluten free

#### Hellmann's® Mango **Pineapple Vinaigrette**

 Offers premium quality with shelf-stable convenience



#### Hellmann's<sup>®</sup> Balsamic Vinaigrette

Balanced sweet and acidic flavor with subtle onion and herb notes.

- Made with extra virgin olive oil
- 0 g trans fat, 0 mg cholesterol
- No high-fructose corn syrup or artificial flavors; gluten free















Limitless Flavor

#### **Knorr® Professional Liquid Concentrated Bases**



#### **Knorr® Professional Caldo de Vegetales**



A staple in Latin kitchens since 1961.

- Made with real vegetables and traditional spices
- Delivers authentic savory flavor to vegetarian dishes
- Granulated format easily dissolves in water for a quick, savory broth
- No artificial flavors

Tap below to see our portfolio of products crafted to make your service quick and delicious.





Delivers rich, scratch-like flavor at any stage of the cooking process.

- Liquid ready-to-use format saves time and labor
- Chicken, Beef and Vegetable flavors available
- No artificial flavors, colors or preservatives
- Gluten free, no MSG added

#### **Knorr® Professional Caribbean Jerk Sauce**



A ready-to-use sauce featuring traditional Caribbean flavors. • Made with papaya

- Great as a marinade or over meat and vegetables
- 0 g trans fat, no added MSG









French Inspired



#### Maille<sup>®</sup> Dijon Originale Mustard



Premium Dijon offers refined, well-balanced acidity and smooth texture.

- Perfect for marinades, salad dressings, sauces and more
- Ready to use; keep refrigerated for later use
- No artificial colors or flavors; gluten free and kosher certified; Non-GMO Project Verified



#### LeGoût<sup>®</sup> Cream Soup Base



Easy prep, thickens in one minute.

- Consistently delivers smooth, creamy texture and rich flavor to soups, sauces and casseroles
- Add to cold or warm water
- Reusable sauce mix can be frozen and thawed
- Contains no artificial flavors, colors or preservatives

Tap below to see our portfolio of products crafted to make your service quick and delicious.



**Deli Solutions** 



# Get #PreppedForTomorrow With Support From Us



Culinary

Our **<u>team</u>** can help ideate recipes and ways to reduce food waste.

Research & Development

Item development and reformulation support.

Nutritionists

Allergen, labeling and recipe support.



Merchandise

and merchandise.

#FairKitchens

Sustainability

We can help drive and **promote your** sustainability initiatives.

### Operations

Custom marketing programs, insights

Helping teams thrive through support for positive physical and mental well-being.







We provide market and consumer insights —like **our Future Menus <u>report</u>**—to help drive innovation and sales in your operation.



Digital Media

Help boosting awareness, reach, traffic and sales.





Unilever Solutions

# Want even more enticing seasonal recipe inspiration?

We can help you create easy, custom menus to drive retail deli sales in every season.

Tap here to set up an ideation session with our customer development team!





# Easy Seasonal Menu Ideas

Low-Effort, High-Flavor Holiday Menu Inspiration

Get ready for the holiday rush with us! Unilever Food Solutions brings you the ingredients and inspiration o help you transform your retail-deli stando



For More Inspiration, Check Out the 2024 Retail Deli Holiday Guide



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#### **#Prepped for tomorrow**

- 1. Loria, Keith, "Activity Cranks Up at Deli During the Holidays," Supermarket News, December 14, 2023
- 2. Supermarket Trends Preview | Report Pro, Datassential, 2023
- 3. Supermarket Prepared | Report Pro, Datassential, 2023
- 4. SNAP! Keynote, Supermarket Prepared, Datassential, 2023
- 5. Consumer Survey, Datassential, March 2024





